

CHAPTER 3

AGGREGATE OUTPUT, INCOME, AND EXPENDITURE

Objectives:

- To understand the factors which determine the levels of aggregate output, income, and expenditure in the ***long run***;
- To analyse the long-run ***division of output and expenditure*** between consumption [C], investment [I], and govt. expenditure [G];
- To understand how the level of ***real interest rates*** [r] is determined in the long run.

I. Long-run Versus Short-run Determinants of Real GDP [Y].

- How much output an economy produces in a particular year depends on:
 - the economy's capacity to **supply** output;
 - the level of **demand** for output relative to that capacity.

- In the **long run**, as opposed to the short run, real GDP [Y] is determined primarily by **capacity to supply**, rather than by demand relative to capacity.

II. The Supply of Output.

1. The production function.

- The quantity of output produced in any period depends on:
 - the quantities of inputs of **capital (K)** and **labour (L)** employed in production;
 - the **technology** of production, or the productive efficiency of inputs L and K .

□ Def: *The economy's production function shows the maximum quantity of output [Y] which can be produced by various amounts of labour [L] and capital [K], given current production technology:*

$$Y = F(K, L),$$

where: $\uparrow K$ (with L constant) $\rightarrow \uparrow Y$
and $\uparrow L$ (with K constant) $\rightarrow \uparrow Y$

(marginal products of capital and labour
always positive)

- Notes on the production function:
- Many real-world production functions have **constant returns to scale** - a doubling [halving] of **both** input quantities will double [halve] output:

$$zY = F(zK, zL) \text{ for any positive number, } z.$$

- **Technological progress** changes the production function by increasing Y for *given* values of L and K .

2. The supplies of the factors of production.

- Assume that there are **fixed supplies** of labour [\bar{L}] and capital [\bar{K}] available for employment, and a **given technology**.
- Assume that factor prices adjust to ensure there is **full employment** of labour and capital:

$$L = \bar{L} \quad \text{and} \quad K = \bar{K}$$

- Then the quantity of output produced [Y] will be determined by the **productive capacity** of the economy:

$$Y = F(\bar{K}, \bar{L}) \\ = \bar{Y}$$

where: \bar{Y} = ***full-employment real GDP***

III. The Demand for Output.

1. Definition, and composition of, aggregate expenditure.

□ **Def:** *Aggregate expenditure (E) measures total planned spending on the final goods and services the economy produces.*

➤ Assume a **closed** economy [i.e. no exports or imports, $NX = 0$]

➤ **Aggregate expenditure** [E] is sum of planned consumption spending, planned investment spending, and planned govt. spending on output:

$$E = C + I + G$$

2. The consumption function.

- Assume the level of consumption spending [**C**] **varies directly** with the level of aggregate **disposable income** of consumers defined to equal GDP [**Y**] minus net taxes [**T**], or [**Y - T**]:

$$C = C(Y - T)$$



“is a function of”

where: $\uparrow (Y - T) \rightarrow \uparrow C$
 $\downarrow (Y - T) \rightarrow \downarrow C$

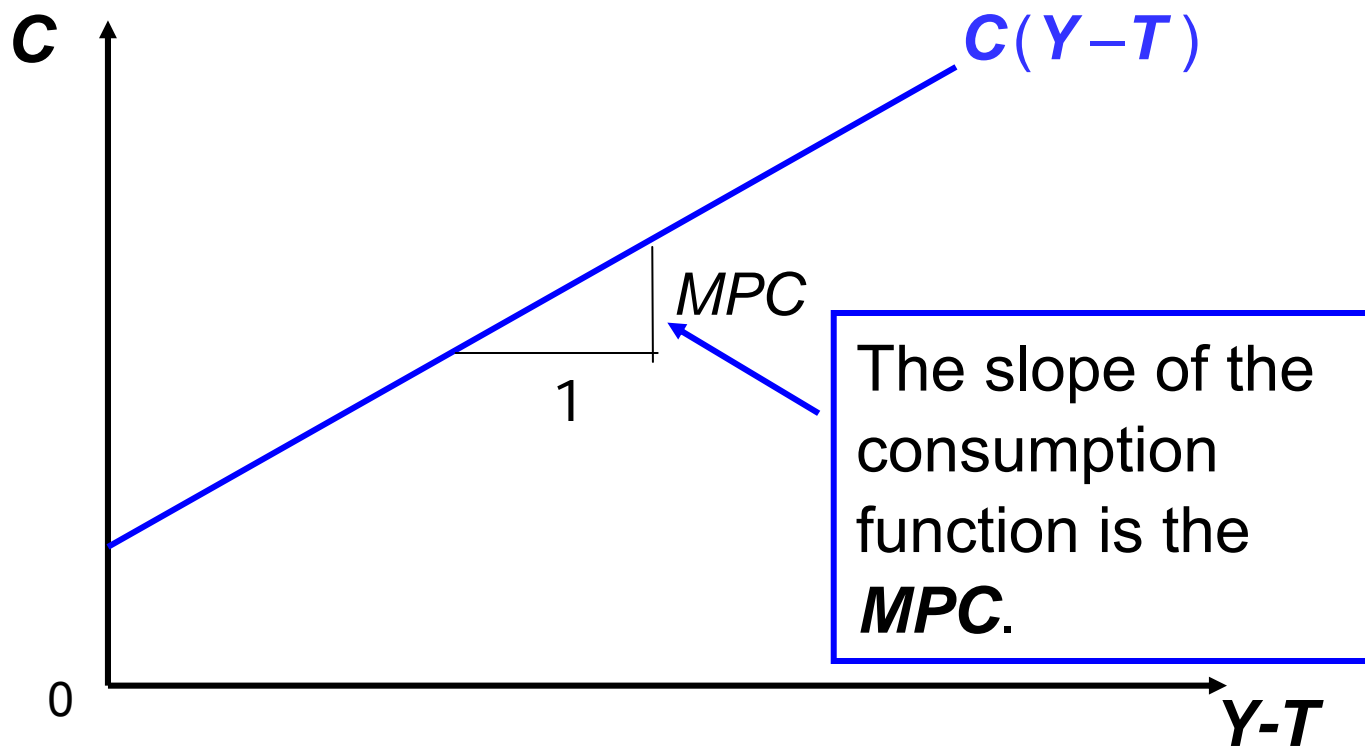
- The **marginal propensity to consume [MPC]** is the amount by which C changes for a one-\$ increase in (Y-T):

$$MPC = \frac{\Delta C}{\Delta(Y - T)}$$

- The *MPC* is between zero and one: $0 < MPC < 1$.

- The MPC equals the **slope** of the consumption function.

Fig. 3-6



3. The investment function.

- ❑ Investment spending - purchases of new plant and equipment or new housing - is financed either by borrowing, or by liquidating financial assets.
- ❑ In either case, there is a “**financing cost**” is determined by the current level of **interest rates**.
- ❑ The “true” cost of financing investment spending is given by the **real** interest rate [r] or the nominal interest rate corrected for the effects of inflation [as an approximation, the real interest rate = the nominal interest rate *minus* the rate of inflation].

- Planned investment spending [I] will vary inversely with the level of real interest rates [r]:

$$I = I(r)$$

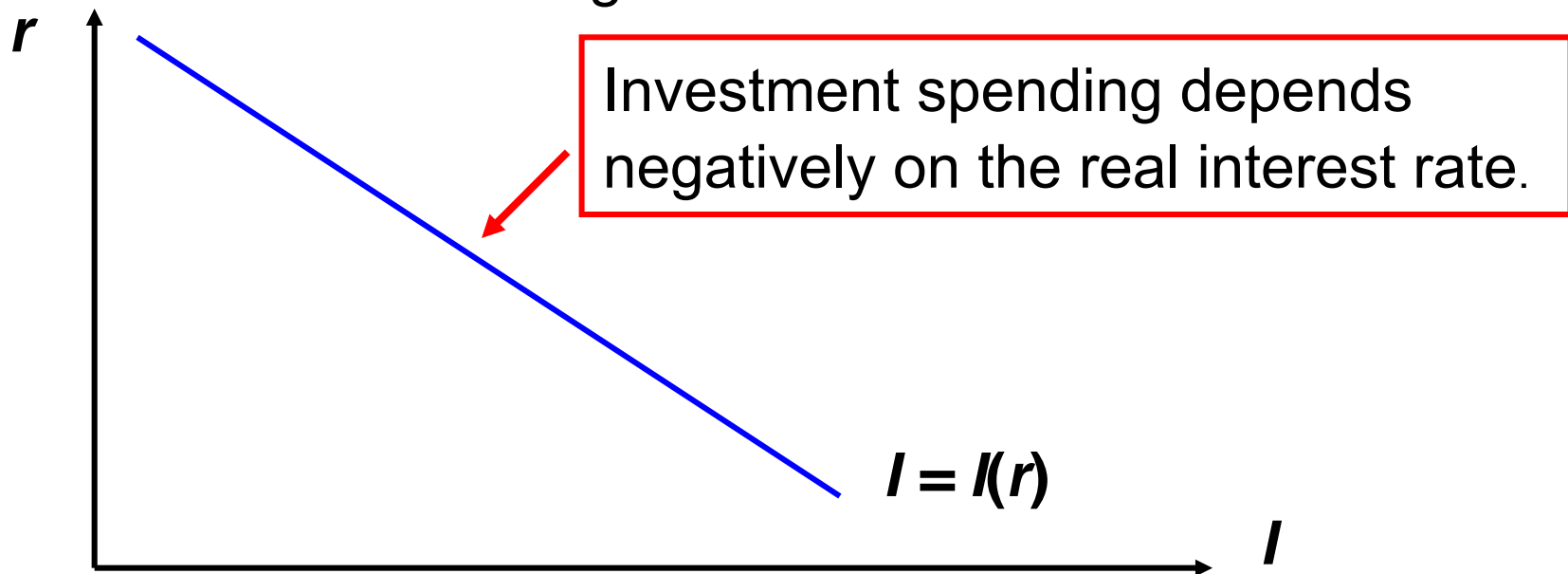


“is a function of”

where: $\uparrow r \rightarrow \downarrow I$

$\downarrow r \rightarrow \uparrow I$

Fig. 3-7



4. Government spending and taxes.

- We assume that both govt. spending on output [G] and the level of taxes (net of transfers) [T] are **exogenous** variables whose values are determined by the **fiscal policy** decisions of govt.:

$$G = \bar{G}$$

$$T = \bar{T}$$

IV. The Complete Model of the Output Market.

- The aggregate **supply** of output:

$$Y = F(\bar{K}, \bar{L}) \\ = \bar{Y}$$

Explanation: The amount of output supplied is the maximum which can be produced [given technology] with full employment of the [given] supplies of labour and capital.

- The aggregate **demand** for output:

$$E = C(\bar{Y} - \bar{T}) + I(r) + \bar{G}$$

- Explanation: Planned expenditure [E], or demand for output, is determined by:

- the level of real GDP [Y]: $\uparrow Y \rightarrow \uparrow E$
- the real interest rate [r]: $\uparrow r \rightarrow \downarrow E$
- fiscal policy [G, T]: $\uparrow G \rightarrow \uparrow E$
and $\uparrow T \rightarrow \downarrow E$

- **Equilibrium** in the market for output occurs when supply of output equals the demand for output:

$$\bar{Y} = E$$

$$\bar{Y} = C(\bar{Y} - \bar{T}) + I(r) + \bar{G}$$

- The variable which *adjusts to ensure equilibrium* in the market for output is the **interest rate** [r]:
 - If $\bar{Y} > E$, then $r \downarrow \rightarrow I(r) \uparrow \rightarrow \uparrow E$ until $\bar{Y} = E$
 - If $\bar{Y} < E$, then $r \uparrow \rightarrow I(r) \downarrow \rightarrow \downarrow E$ until $\bar{Y} = E$
- To understand this adjustment process we need to analyse how the interest rate is determined.

V. Financial Markets and the Interest Rate

- The interest rate is determined in financial markets at the level required to produce **financial sector equilibrium** by *equating the demand for new loans to finance investment spending to the supply of new lending available to finance such spending.*

- Assume:
 - All **investment** spending [I] is financed by new borrowing.

 - Any **govt. budget deficit** [$G - T$] is financed by new govt. borrowing which reduces the pool of funds available to firms to finance current investment spending.

- Any **govt. budget surplus**, or public savings [$T - G$] is used to retire existing govt. debt thus “freeing up” funds which can be used to finance new borrowing by firms.
- All **private, or household, savings**, which is the excess of disposable income over consumption spending [$(Y - T) - C$], is used to make new loans [to firms or govt.].

□ The **demand** for new loans to finance investment is identical to the level of investment spending [I] and varies inversely with the real interest rate [r]:

$$\text{Demand for new loans} = I(r)$$

- The **supply** of new loans to firms to finance investment is equal to the amount of **private savings**, *plus (or minus)* the amount of **public savings (or dissavings)**:

$$\begin{aligned}
 \text{Supply of new loans} &= (Y - T - C) + (T - G) \\
 &\quad \downarrow \qquad \qquad \downarrow \\
 &\quad \text{"private saving"} \quad + \quad \text{"public [dis]savings"} \\
 &= (Y - C - G) \\
 &= \mathbf{S} \text{ or "national savings"}
 \end{aligned}$$

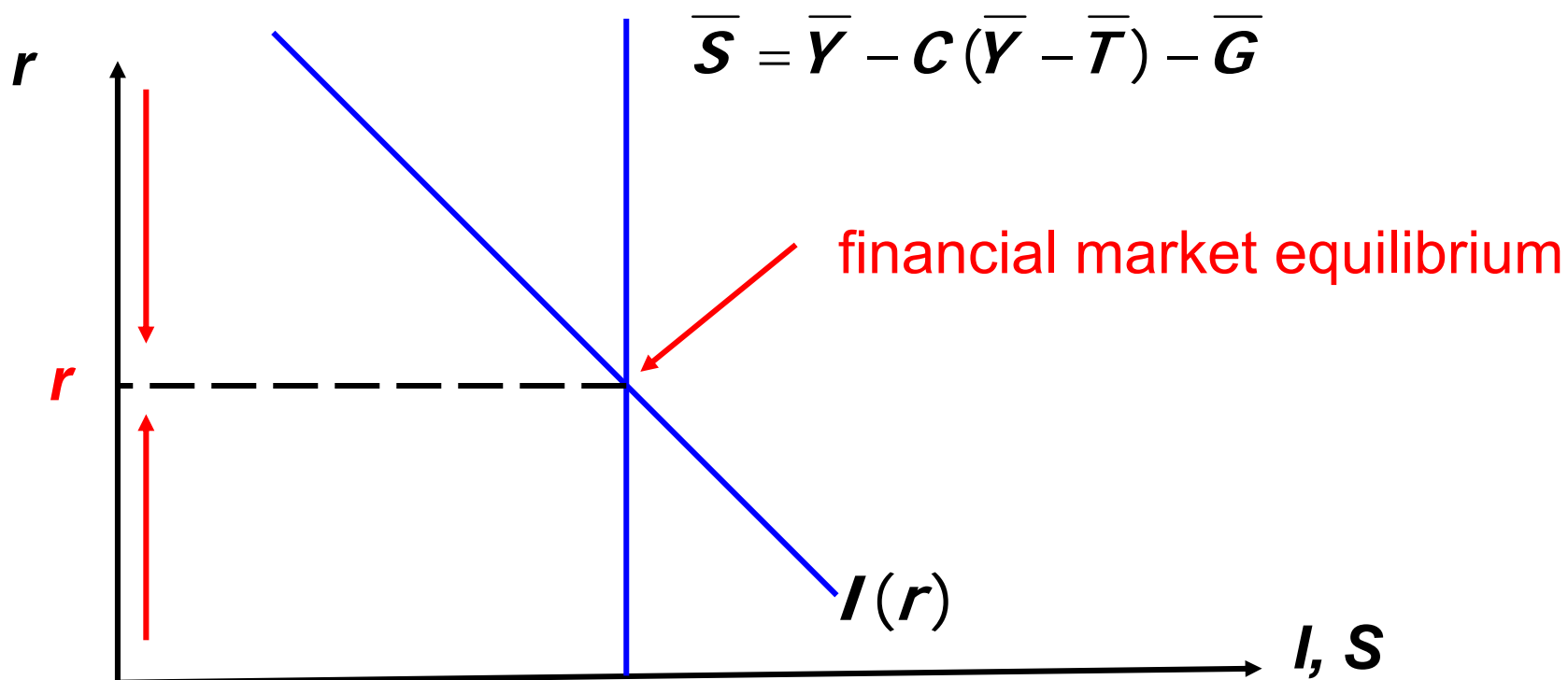
- The supply of new loans, or national savings [S], is independent of the interest [r] rate but depends on:
 - income [Y]
 - fiscal policy [G, T]

- $$\begin{aligned} S &= Y - C - G \\ &= \bar{Y} - C(\bar{Y} - \bar{T}) - \bar{G} \\ &= \bar{S} \end{aligned}$$

- The real interest rate [r] adjusts to ensure that the demand for loans just equals the supply of loans and financial markets are in equilibrium:

$$r \uparrow \text{ or } \downarrow \text{ until } I(r) = \bar{S}$$

Fig. 3-8



- **Financial** market equilibrium implies **output** market equilibrium:

$$I(r) = \bar{S} \rightarrow \text{Financial market equilibrium}$$

$$\therefore I(r) = \bar{Y} - C(\bar{Y} - \bar{T}) - \bar{G}$$

$$\therefore C(\bar{Y} - \bar{T}) + I(r) + \bar{G} = \bar{Y}$$

$$\therefore E = \bar{Y} \rightarrow \text{Output market equilibrium}$$

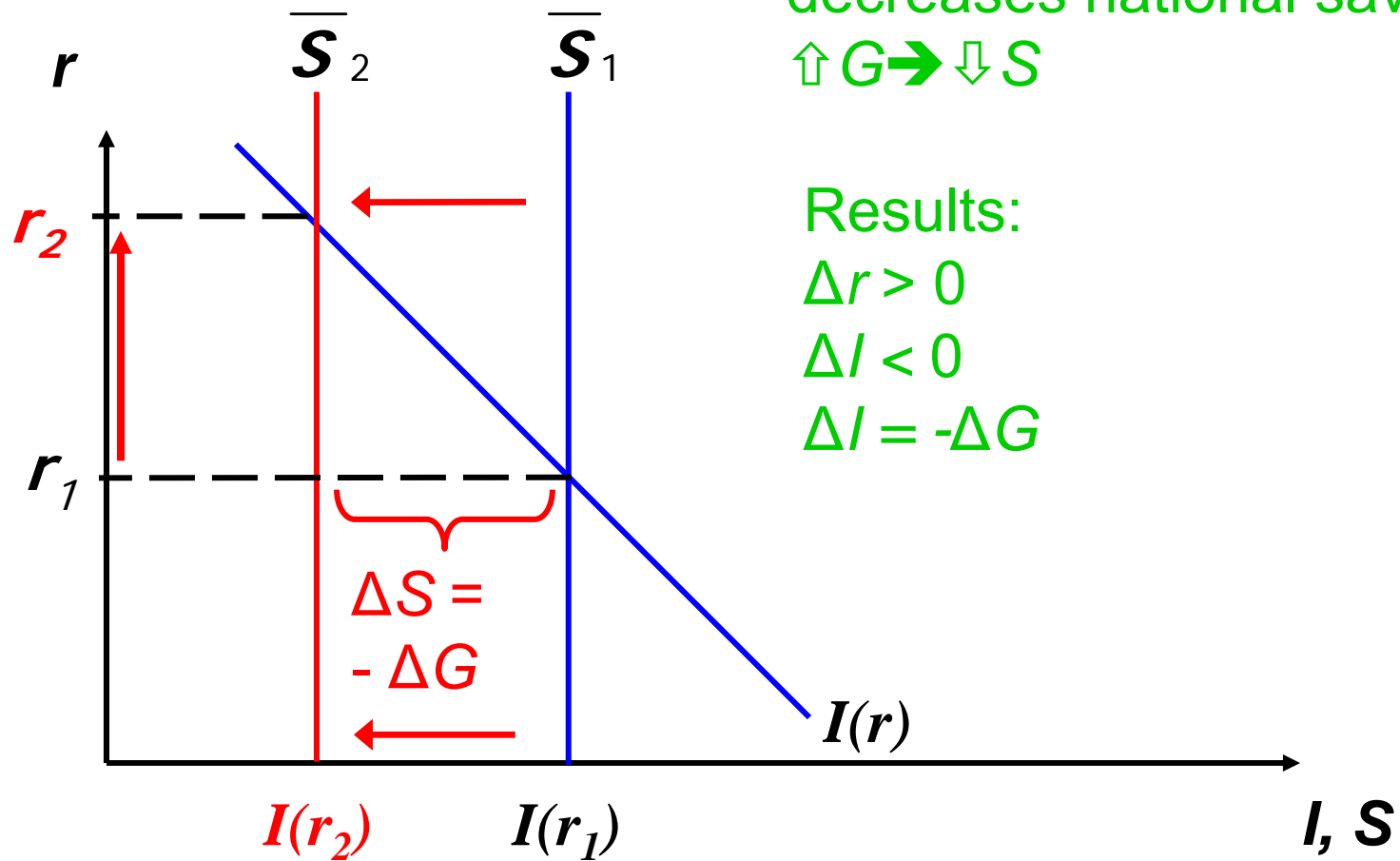
VI. The Long-run Effects on the Economy of an Increase in Govt. Spending [$\uparrow G$].

- Assume that national savings is initially S_1 and that the financial market is in initial equilibrium at interest rate r_1 .
- Then govt. spending **increases** by $\Delta \bar{G}$ [with no change in the level of taxes, \bar{T}].
- The national saving curve **shifts to the left** as national saving decreases by the amount of the increase in G :

$$\bar{S} = \bar{Y} - C(\bar{Y} - \bar{T}) - \bar{G}$$

$$\Delta \bar{S} = - \Delta \bar{G}$$

Fig. 3-9



An increase in G
decreases national saving:
 $\uparrow G \rightarrow \downarrow S$

Results:
 $\Delta r > 0$
 $\Delta I < 0$
 $\Delta I = -\Delta G$

□ Explanation:

$\bar{S} \downarrow$ from S_1 to S_2 , where $\Delta \bar{S} = - \Delta \bar{G}$

→ $S_2 < I(r_1)$

→ Supply of loans < Demand for loans at r_1

→ $r \uparrow$ from r_1 to r_2

→ $I(r) \downarrow$

→ Demand for loans \downarrow

→ Financial mkt. equilibrium restored: $S_2 = I(r_2)$

- The increase in G has **no effect on the amount of output produced by the economy** which is fixed by the given supplies of the factors of production:

$$Y = \bar{Y} = F(\bar{K}, \bar{L})$$

- The increase in G has **no effect on total expenditure on output [E]**, because r adjusts to keep

$$E = \bar{Y} \text{ (fixed)}$$

- The **composition of E changes** with investment spending decreasing by exactly the amount by which G increased [the **“crowding out” effect**] while consumption spending [C] is unchanged:

$$\Delta I(r) = \Delta \bar{S} = -\Delta \bar{G}$$

$$\Delta C = 0$$

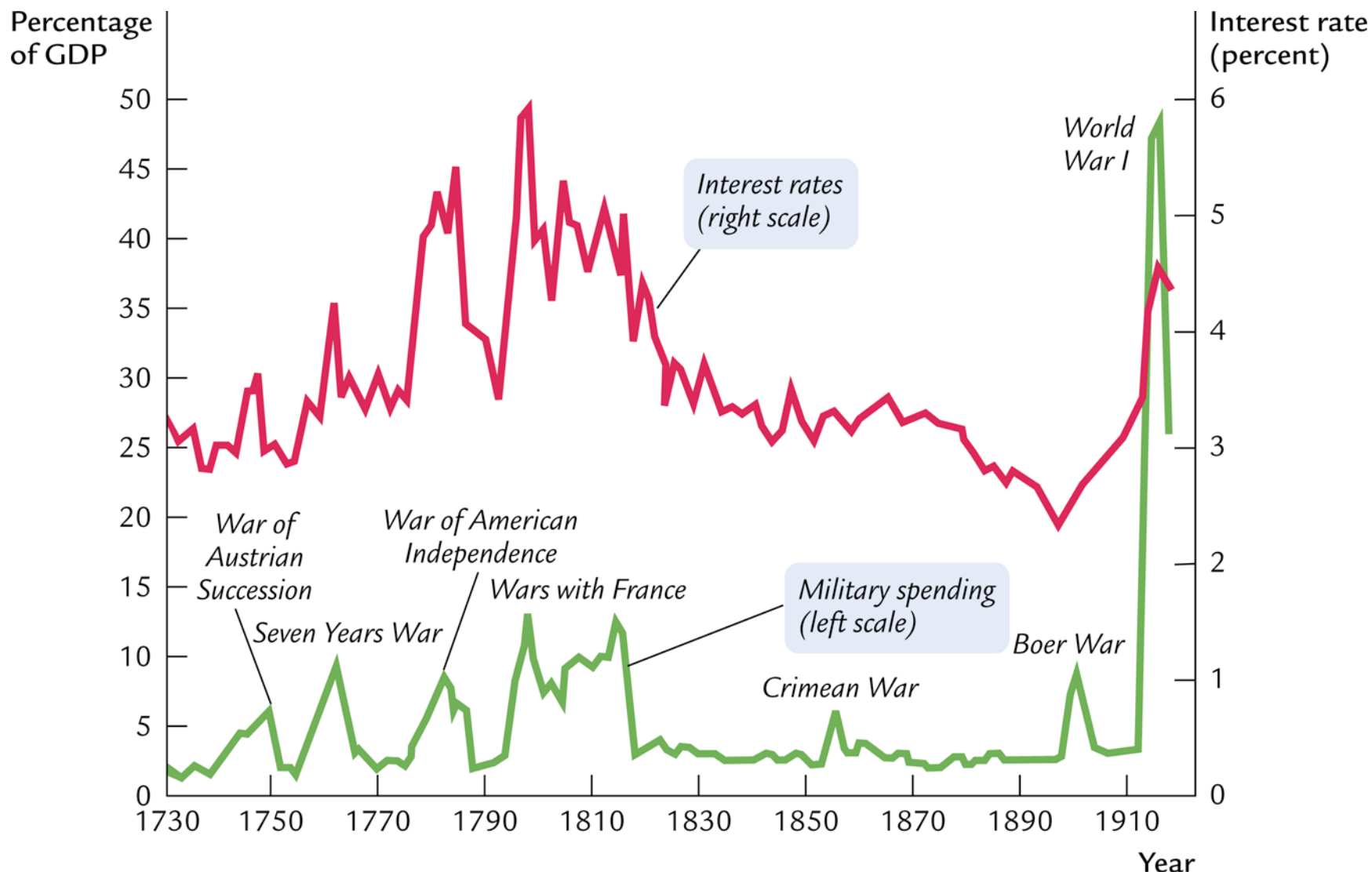


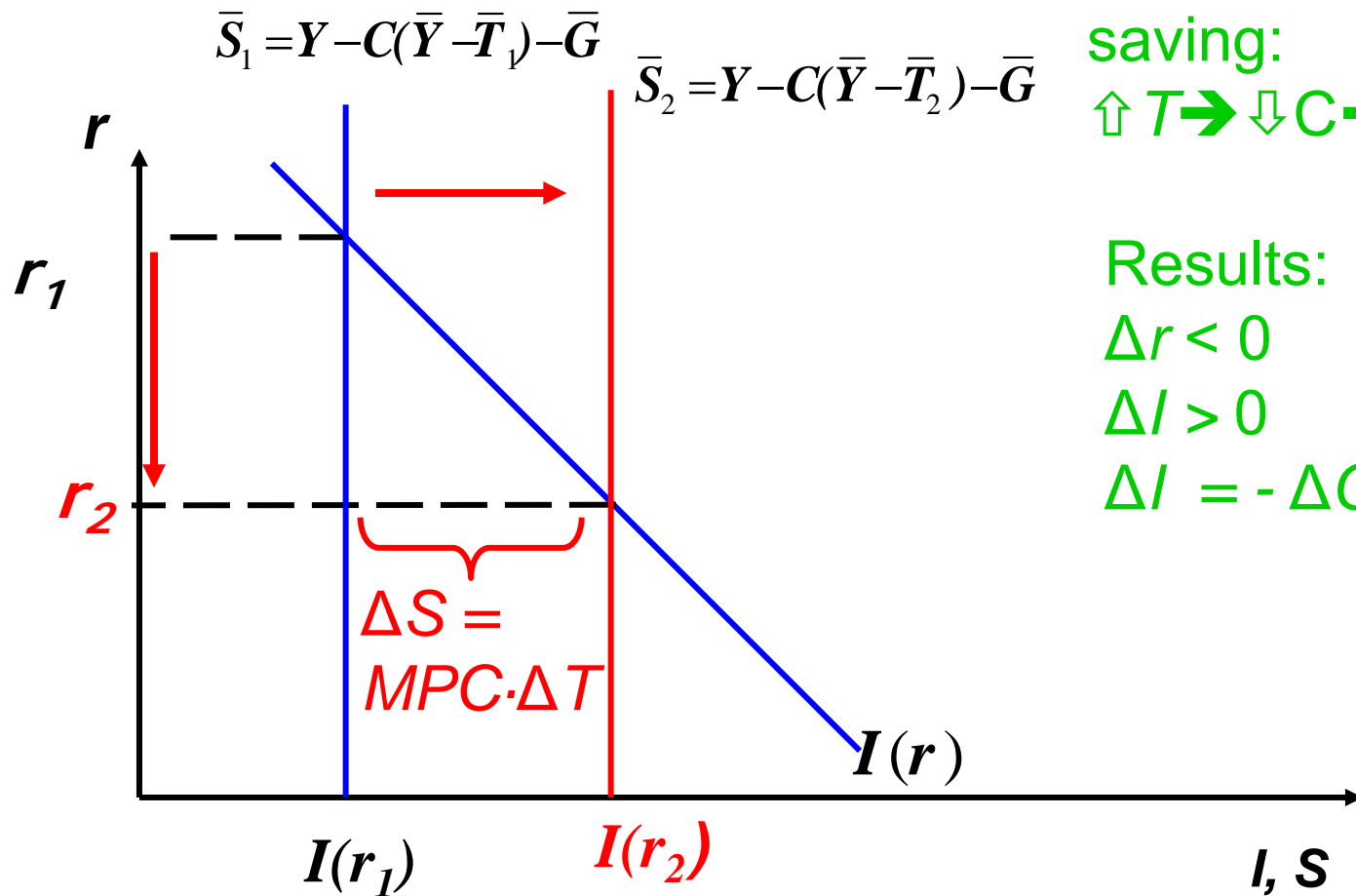
Figure 3.10 Military Spending and the Interest Rate in the United Kingdom
Mankiw and Scarth: Macroeconomics, Canadian Third Edition
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VII. The Long-run Effects on the Economy of an Increase in Taxes [$\uparrow T$].

- Assume that national savings is initially S_1 and that the financial market is in initial equilibrium at interest rate r_1 .
- Then taxes **increase** by $\Delta \bar{T}$ [with no change in the level of govt. spending, \bar{G}].
- The national saving curve **shifts to the right** as national saving increases by the amount of the fall in consumption spending caused by the tax increase:

$$\bar{S} = \bar{Y} - C(\bar{Y} - \bar{T}) - \bar{G}$$

$$\Delta \bar{S} = -\Delta C = MPC \cdot \Delta \bar{T}$$



An increase in T decreases consumption and increases national saving:

$$\uparrow T \rightarrow \downarrow C \rightarrow \uparrow S$$

Results:

$$\Delta r < 0$$

$$\Delta I > 0$$

$$\Delta I = -\Delta C$$

□ Explanation:

- $\bar{S} \uparrow$ from S_1 to S_2 [Where: $\Delta \bar{S} = MPC \times \Delta \bar{T} < \Delta \bar{T}$]
- $S_2 > I(r_1)$
 - Supply of loans $>$ Demand for loans at r_1
 - $r \downarrow$ from r_1 to r_2
 - $I(r) \uparrow$
 - Demand for loans \uparrow
 - Financial mkt. equilibrium restored: $S_2 = I(r_2)$

- The increase in T has **no effect on the amount of output produced by the economy** which is fixed by the given supplies of the factors of production:

$$Y = \bar{Y} = F(\bar{K}, \bar{L})$$

- The increase in T has **no effect on total expenditure on output [E]**, because r adjusts to keep

$$E = \bar{Y} \text{ [fixed]}$$

- The **composition of E changes** with consumption spending [C] **decreasing** by the amount by which T increased **multiplied by the MPC**, investment spending (I) **rising** by exactly the amount by which consumption spending fell, while govt. spending [G] is unchanged:

$$\Delta C = -MPC \times \Delta \bar{T}$$

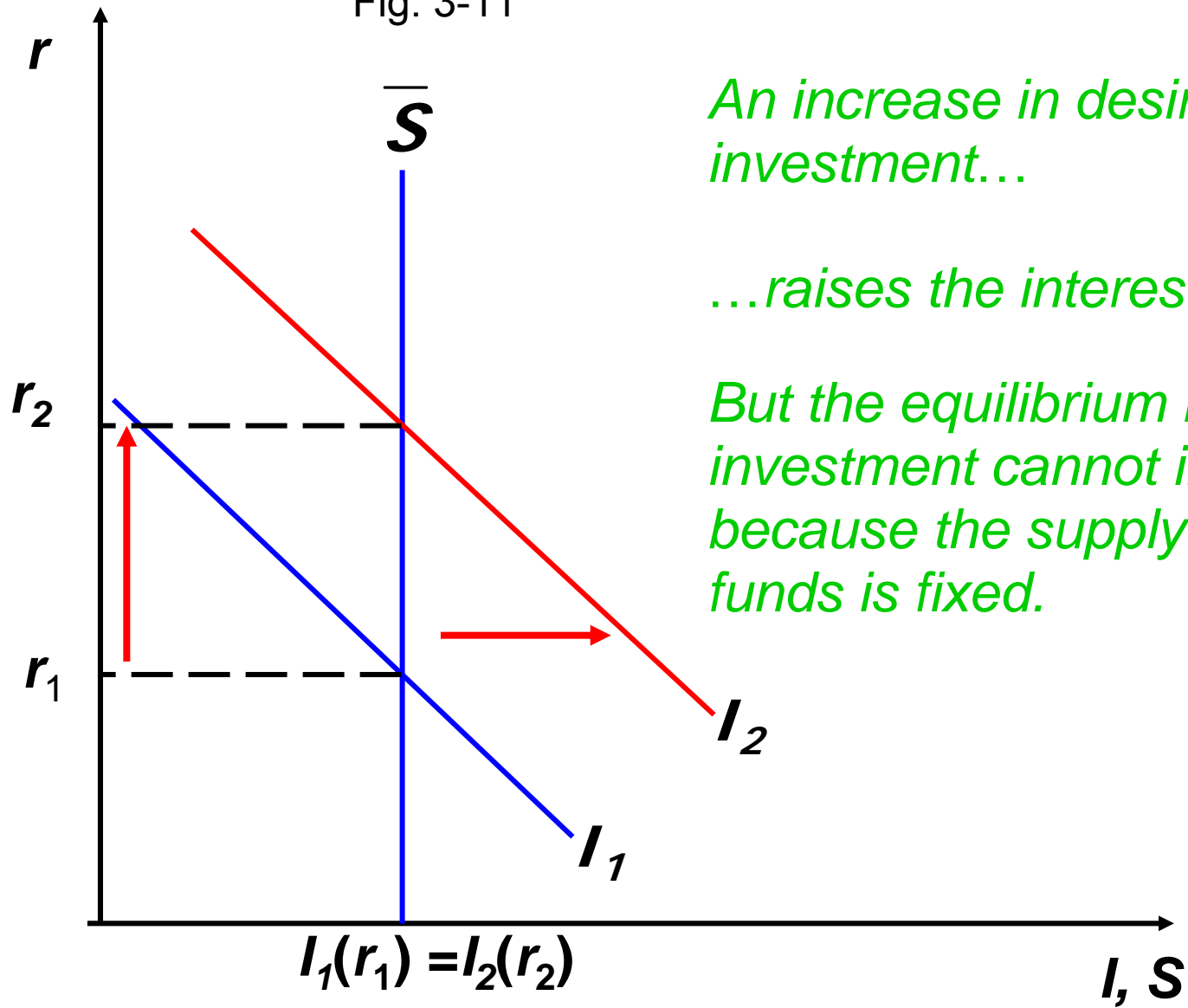
$$\Delta I(r) = \Delta \bar{S} = MPC \times \Delta \bar{T}$$

$$\Delta \bar{G} = 0$$

VIII. The Long-run Effects on the Economy of an Increase in Investment Demand.

- The investment demand function is initially $I_1(r)$ and the financial market is in initial equilibrium at interest rate r_1 .
- Then there is an increase in the expected rate of return from investment spending which increases I at a given r , **shifting the investment schedule to the right to $I_2(r)$.**

Fig. 3-11



An increase in desired investment...

...raises the interest rate.

But the equilibrium level of investment cannot increase because the supply of loanable funds is fixed.

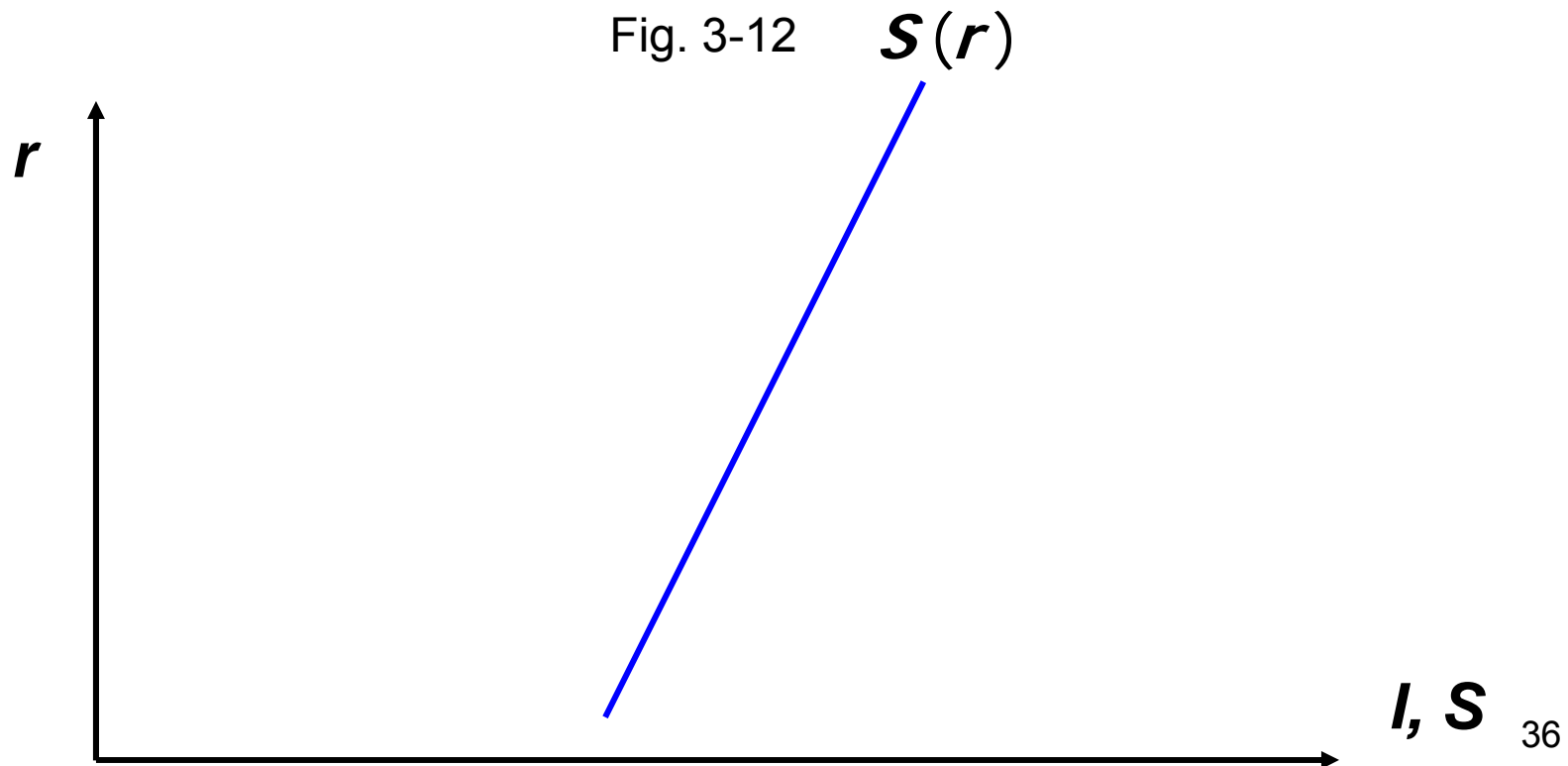
□ Explanation:

- $I \uparrow$ at r_1 , shift of I -schedule to the right to $I_2(r)$
- $I_2(r_1) > \bar{S}$
- Demand for loans $>$ Supply of loans at r_1
- $r \uparrow$ from r_1 to r_2
- $I_2(r) \downarrow$
- Demand for loans \downarrow
- Financial mkt. equilibrium restored: $\bar{S} = I_2(r_2)$

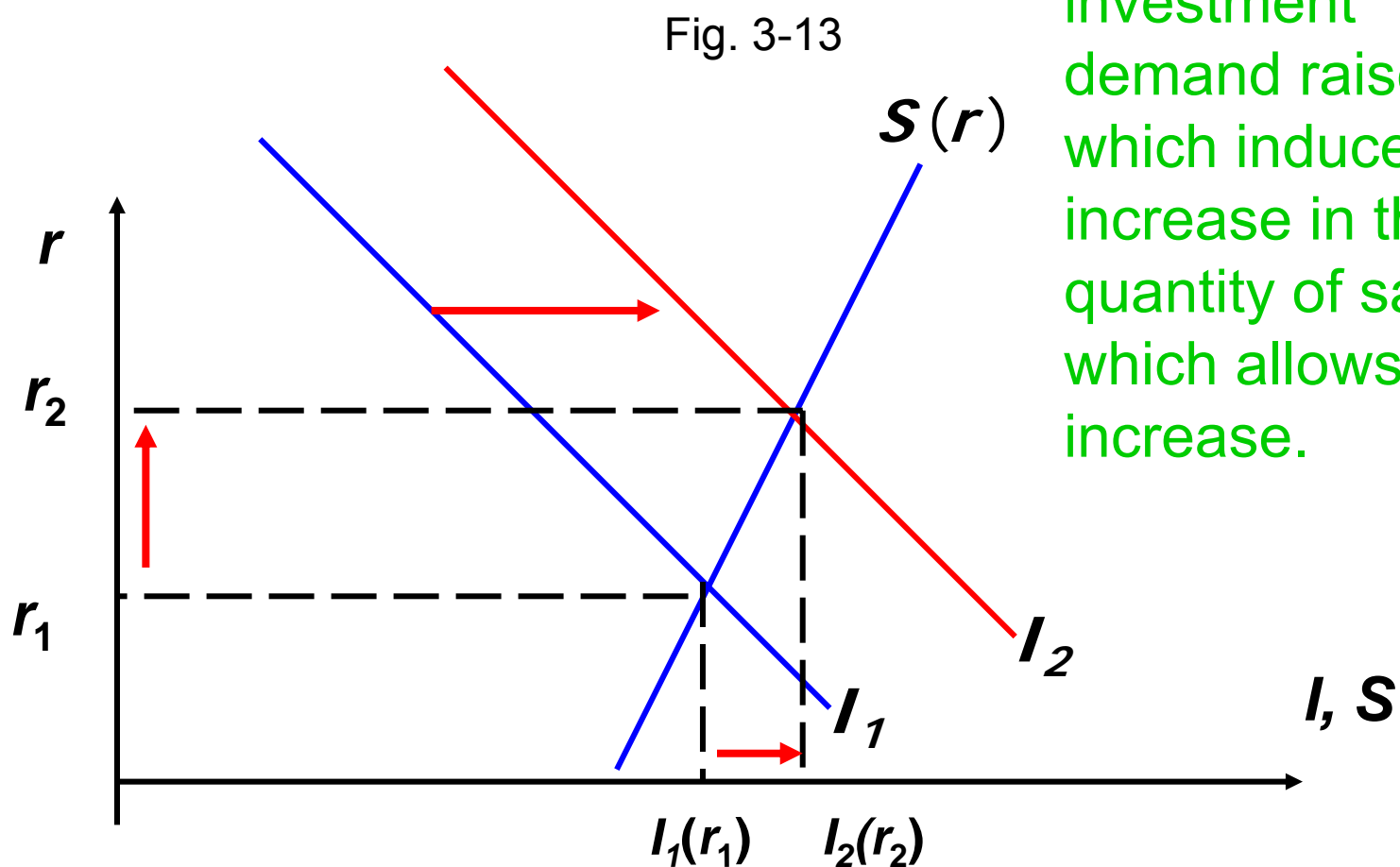
- The increase in investment demand has **no effect** on the levels of aggregate output or aggregate expenditure; the interest rate (r) adjusts to keep total demand for output (E) equal to the fixed supply of output $[\bar{Y}]$
- There is **no change** in any of the components of E (i.e. C , I or G) and hence no change in the composition of E .
- Note that while investment demand **at a given r** has increased, the *actual amount of investment spending has **not** changed* because the equilibrium value of r has risen.

IX. The Model with Savings Depending upon r

- Assume that an increase in the interest rate reduces consumption spending and increases saving with the result that the saving schedule is upward sloping.



- Now an increase in investment demand increases both the equilibrium interest rate and **the equilibrium quantity of investment.**



An increase in investment demand raises r , which induces an increase in the quantity of saving, which allows I to increase.